



TOC Practitioners Alliance – TOCPA

www.tocpractice.com

SHARING EXPERIENCE

33rd International TOCPA Conference

19 October 2017

&

Two pre-conference TOC Master Classes

18 October, 2016

Cape Town, South Africa

For registration and enquiries please contact: nicholas@tocsa.co.za or 0861102161

19 October 2017

8:30 – 9:00	Registration, morning coffee	
9:00 – 9:15	Welcome and Introduction	Philip Viljoen TOCPA Founding Member Oded Cohen and Jelena Fedurko TOCPA Co-Presidents
9:15 - 10:30	Keynote Presentation Designing, testing and implementing an end-to-end TOC based, Supply Chain Management solution for Microsoft	Dr Alan Barnard – Goldratt Research Labs
10:30 – 10:45	Coffee break	
10:45 - 11:30	Turnaround: From the Brink to Viable Vision Dreams	Biodelta
11:30 - 12:15	Using CCPM in an Engineering R&D environment	Centurion
12:15 - 13:00	Sales Process: Building a TOC Sales Solution	Stellenbosch Nanofiber Company
13:00 – 14:00	Lunch	
14:00 - 14:45	Inspiring and Managing People in a TOC Company	Aerosud
14:45 - 15:30	Rapid re-alignment in Bagshaw Safety Footwear using TOC criteria	Bagshaw
15:30 – 15:45	Coffee break	
15:45 – 16:30	Effective Application of TOC (Organisational Design and Readiness Model)	Lonmin
16:30 - 17:15	Creating a CCPM Projects Office in a “hostile” environment	Biodelta
17:15 - 17:30	Closing the Conference	Philip Viljoen TOCPA Founding Member

Venue – www.strandtowerhotel.co.za (R2500.00 excl vat)

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TOCPA Master Classes
18 October 2017, South Africa

Master Class by Philip Viljoen

TOC Fundamentals

Philip Viljoen

CEO of TOC Southern Africa Consultants

This one-day master class presents the Fundamental Foundation of the Theory of Constraints on which all applications are based. This is essential knowledge for novices in TOC who wants to understand the body of knowledge better

During the day participants will:

- Test the validity of the Fundamental assumptions of TOC
- Discover how to focus to become more effective managers
- Discover the power of Throughput Thinking
- Discover the Concepts of Flow by playing the dice game
- Be introduced to all the TOC applications

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TOCPA Master Classes

18 October 2017, South Africa

Master Class by Konrad Bartel

TOC Expert and implementer since 2000

New Knowledge on Inspiring and Managing People

This one-day master class presents the new knowledge and practical mechanics on Inspiring and Managing People in a TOC way.

Over the past 3 years, OpsLogik and a number of our TOC project clients, using the “3 Cloud Process, developed a TOC based solution for managing people in a TOC company.

During the day participants will work with and answer the questions:

- What to change?
 - What is the Core Problem of Managing People – define the core conflict and the associated assumptions.
 - What is the major limiting factor in managing people.
- What to change it to?
 - Discover how Respect is the foundation of the solution.
 - Work with the Engines of Disharmony and the Engines of Harmony
 - Discuss and learn about leadership, management and individual relationships.
- How to cause the change?
 - Work with the Inspiring and Managing Strategy and Tactics and related injections:
 - Discover how Management must change.
 - Why and how we must eliminate blame and the blame culture.
 - Discover clear goal communication
 - Work with Performance Management’s importance
 - Creating a problem solving culture
 - Performance recognition and corrective actions
 - Answer questions about remuneration

This workshop will provide participants with a complete solution for managing people in a TOC company

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