



In association  
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Schools  
presents

# Breaking the Constraints to Unlocking Inherent Potential

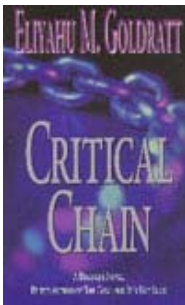
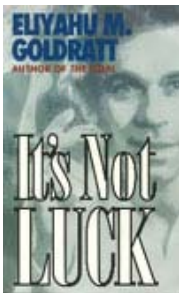
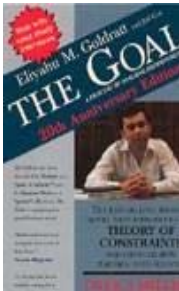
“Define a problem precisely and you are half way to a solution”

from “What is this thing called Theory of Constraints?”

by Dr. Eli Goldratt

## Introduction to TOC Course

Discover the TOC Thinking Processes, as used by “Jonah” in  
“The Goal” and “It’s Not Luck”.



The Introduction to TOC Course **enables** participants to develop cutting-edge thinking skills that combine sound cause-effect logic with intuition and experience. The Program teaches participants to use logical Thinking Processes (TP) based on the Theory of Constraints (TOC) and intuition gained from real life experiences to define problems and develop realistic, robust and implementable solutions.

The Introduction to TOC Course is aimed at all who wish to develop their basic understanding of TOC and is a good introduction to those who wish to take their TOC knowledge to the next level

### Workshop Content

- Participants will learn the basics of TOC, the history and its evolution
- Overview to Logistical Applications (Supply Chain, Finance, Project Management, Marketing & Sales and Strategy & Tactics)
- Understanding POOGI (Process of on-going improvement)
- The Five Focusing Steps
- Thinking Process Tools including the Conflict Cloud
- Case Studies

### Workshop Details

- **Duration:** 3 Days
- **Facilitator:** Philip Viljoen (TOCICO certified in all TOC applications)
- **Structure:** The workshop consists of facilitated group sessions, DVD presentations and independent activities.
- **Price:** R7000.00. excl Vat - This includes all training materials and meals
- **Guarantee:** If, this workshop does not meet your expectations or objectives after the 1<sup>st</sup> day, you will be fully refunded.
- **Dates:** See <http://www.tocsa.co.za/Events.aspx>
- **Venue:** Casa Toscana, Lynwood, Pretoria, South Africa
- **In-House:** This Program can also be offered in-house (at a discounted rate) should you have 5 or more delegates
- **Bookings:** Contact Nicholas Renecke at [nicholas@tocsa.co.za](mailto:nicholas@tocsa.co.za) or 0861102161

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